

<b>ROLE &amp; REQUIREMENTS</b>	
<b>Position</b>	Sales & Service Engineer
<b>Reporting To</b>	ASM/RSM
<b>Company Information</b>	For further details kindly refer to our website <a href="http://www.biocp.in">www.biocp.in</a>
<b>Contact Person (HR)</b>	0484-2390393, 2390292
<b>Role Responsibilities:</b>	
x	Create sales through customer visits
x	Identify Potential market for business
x	Negotiate with customers and secure orders
x	prompt reporting
X	Attending service calls & rectifying the issue if any
X	Attending PM & AMC calls
X	Preparing & Forwarding service report to manager
<b>Qualification Required:</b>	
Diploma/Degree in Medical Electronics ,(MBA) with specialisation in Sales& Marketing	
<b>Experience Required:</b>	
1-2 Years' experience required	
<b>Skills / Competencies Required:</b>	
x	Excellent oral and written skill in English and regional language
x	Exceptional analytical, planning and execution abilities.
x	Working knowledge of MS Office (i.e. Word, Excel, Power Point and Outlook) and E-mail.
x	Must be willing to travel extensively. Should possess valid driving license.
x	Should have the drive and self-motivation to keep up with the deadlines.
x	Should have excellent inter-personal skills.
x	Should have a positive approach and a vibrant personality
x	Must possess strong negotiation skills.
<b>Note: The above are as per current business requirements and can change in future as per need.</b>	